



**ILLINOIS SBDC
NETWORK PRESENTS**

EXPORT TRAINING WEEK

NOVEMBER 14-16, 2017

Training By:
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Locations:
Rockford, IL + Champaign,
IL + Chicago, IL

TRAINING OPPORTUNITIES:

Export Compliance 201

Tuesday, November 14, 2017 / 8:30 AM - 4:30 PM

NIU Eigerlab (Room #200), 8500 E. State Street, Rockford, IL 61108

This program will help your company be in full compliance with a whole host of U.S. export/import regulations. Review how you can eliminate dangers & liability of undervaluing products on the commercial invoice and EEI at foreign customer's request. Learn the correct way to handle valuations on drop shipments, samples, warranties, repairs and replacements for Customs purposes. Finally, review the Foreign Corrupt Practices Act (FCPA) as well as the Successor Liability and how these affect you.

More info & RSVP: <http://www.iira.org/event-registration/?ee=21>



Introduction to NAFTA & 3 Free Trade Agreements (Panama, Korea, and Colombia)

Wednesday, November 15, 2017 / 8:30 AM - 4:30 PM

iHotel & Conference Center (Quad Room) - 1900 S. First Street, Champaign, IL 61820

This program will help you be in full compliance with all NAFTA regulations. You will know where to go and what to look for to be able to determine if your products qualify for the benefits of NAFTA. Most companies are unnecessarily exposing themselves to NAFTA penalties. In some cases, your goods have low or zero duty already. Therefore, there would be no need to expose your company to potential NAFTA violations or to fill out a NAFTA certificate if your goods do not qualify. You will have an overview of the 3 new FTA's (Panama, South Korea, Colombia).

More info & RSVP: <http://www.cusbdc.org/event/sbdc-workshop-introduction-nafta-3-free-trade-agreements-panama-korea-colombia/>



Export Compliance

Thursday, November 16, 2017 / 8:30 AM - 4:30 PM

320 N. Damen Avenue (First Floor), Chicago IL 60612

Upon completion of this program, you will be aware of the new export security requirements for all exporters, have an 11 point checklist to guide you to full compliance on every export, and will become aware of the required 7 lists that must be checked on all exports, and understand what common red flags means to you. You'll review the 5 questions that you are required to know about your customer in every export transaction and discuss strategies on how to implement these into your organization. You will walk away with a better understanding of the regulations and with specific tools & instructions on how to begin building a secure and compliant department & company.

More info & RSVP: <http://events.r20.constantcontact.com/register/event?oeidk=a07eeoqecek69d58757&llr=ei5vsbcab>