

FINAL DRAFT JOB POSTING AD 4/7/23
EXECUTIVE DIRECTOR – DEKALB COUNTY ECONOMIC DEVELOPMENT CORPORATION
Salary Range: \$120,000- \$150,000

An extraordinary opportunity is available in a county experiencing an unprecedented growth trajectory:

- DeKalb County has realized \$2 billion of transformational development and economic progress during the past three years.
- The City of DeKalb was the first Illinois community to host a hyperscale data center, the 505-acre Meta DeKalb Data Center after collaborating with private and public leaders to create the environment where such mission critical operations can thrive.
- The DeKalb County Economic Development Corporation (DCEDC) is guided by an engaged, highly supportive Board and Executive Committee comprised of top community leaders.
- County and municipal leaders collaborated in the creation and operation of one of most successful Enterprise Zones in the state.
- Talent attraction, business expansion and business climate initiatives are promoted through the distinctive **Opportunity Unbound** branding and communications program.

DCEDC is seeking a dynamic, passionate and inspiring problem-solver with proven, consistent experience to succeed the retiring Executive Director and continue this remarkable success facilitating world-class projects.

The Executive Director leads the DCEDC 501(c)(3) public/private partnership by creating and facilitating strategic projects and programming to strengthen and diversify the economic base of DeKalb County. The Executive Director is the primary advocate for building a strong, adaptive, and equitable economy in DeKalb County.

The Executive Director manages all facets of DCEDC's operations, including branding and marketing, attraction, retention, and fundraising, as well as administration of the County's Enterprise Zone Incentive Program. In particular, the Executive Director convenes business leaders, developers, realtors, municipal officials, utilities, educators, recruiters, training providers and others to close deals for development and expansion projects.

In addition, the Executive Director acts as a critical liaison between the DCEDC Board and the business community at large, often taking a lead role in community efforts which help to foster a progressive business climate through streamlined and transparent regulations, incentives, workforce development and training, and advocacy. The Director initiates, organizes, and completes projects, studies, and activities which lead to successful economic growth and development countywide.

Experience and Training:

- Proven deal closer with consistent, remarkable success as demonstrated by numbers of projects, corporate names, capital investment, project size and tax base expansion.
- Dynamic, high-energy leader with 24/7 dedication to economic development.
- 5-10 years' experience in economic development, specifically demonstrating progression / depth of knowledge and increasing responsibility across career.
- Undergraduate degree in business, economic development, marketing, public administration, planning or a related field required.
- Master's degree in business administration, economic development, public administration or related field preferred.
- Professional economic development, chamber of commerce or planning certification/accreditation is a plus.
- Economic development experience, networks and relationships in Northern Illinois, also a plus.

For a complete profile and Job Description, visit www.dcedc.org.

For information about DeKalb County, Illinois visit: <https://opportunityunbound.com/>

Submit resume and cover letter electronically to: hoyle@dcedc.org.

Call, or email Board President Mike Kokott at 815-766-9602 or michael.kokott@nm.org with any questions.